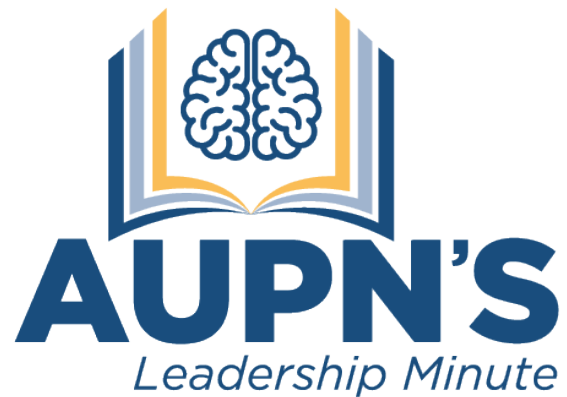




Clifton L. Gooch, MD
University of
South Florida



How to Meet with
your Dean



Robin Brey, MD
University of Texas Health
Science Center at San
Antonio



Use Your Emotional Intelligence Skills

- Understand your Dean's communication style and use this to guide how to interact with her/him



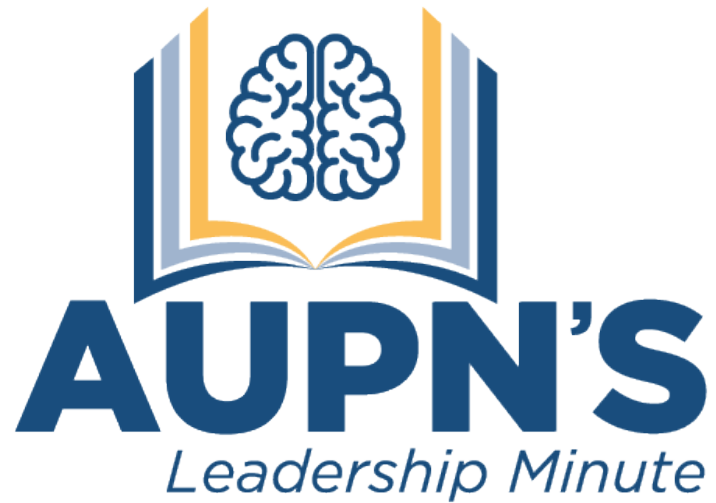
Have an Agenda

- Be clear in your own mind what you want to accomplish
- Have a list of major points to discuss
- If you have a specific ask, bring supporting data
- If you are asking for anything requiring financial support – have a proforma



Have a Solution

- If you come to your Dean with a specific problem – come with one or more solutions
- Be able to argue the relative merits of each



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